

## WINNERS CHECKLIST

- Have you operated with 100% within your circle of influence?
- Have you been obsessive about your goals and objectives?
- Have you spent time with those who need you the most? (Skill)
- Have you made your (rising) stars feel great? (Made recognition a daily event and praised all personal best achievers)
- Have you maintained a 'can do' attitude and a sense of urgency?
- Have you held your nerve? (...and done the right things?)
- Have you held your appointment with Mozart?
- Have you learned something?
- Have you learned from a champion?
- Have you put enough energy into your business?
- Have you done what matters most?
- On a scale of 1-10, how happy are you? (How could you become a 10?)
- What have you celebrated this week?
- How much better is your business this Friday than last?
- What's the best thing you've done today?